Polk County Continuum of Care
Performance Management Plan

Introduction

Section 578.7(a)(6) of the interim rule implementing the Continuum of Care program authorized by the Homeless Emergency Assistance and Rapid Transition to Housing Act of 2009 (HEARTH Act) directs local continua of care to:

"Consult with recipients and subrecipients to establish performance targets appropriate for population and program type, monitor recipient and subrecipient performance, evaluate outcomes, and take action against poor performers;"

Section 427 of the Act established selection criteria for HUD to use in awarding CoC funding that require CoCs to report to HUD their system-level performance. The intent of these selection criteria are to encourage CoCs, in coordination with ESG Program recipients and all other homeless assistance stakeholders in the community, to regularly measure their progress in meeting the needs of people experiencing homelessness in their community and to report this progress to HUD.

System performance targets are intended to reflect performance across multiple projects of a given type (e.g., emergency shelter) or across a range of projects and project types (e.g., length of time homeless) and subpopulations. Performance targets for the overall system represent performance of all applicable projects for all populations.

The Polk County Continuum of Care (PCCoC) Performance Management Plan (PMP) identifies project and system performance goals for the PCCoC and outlines how performance is measured and monitored.

The intent of the PMP is not only to meet the requirements of the HEARTH Act but also to;

1.) Align housing and services to community needs
   a.) Determine whether projects are achieving intended results
   b.) Modify the approach or activities if the project is not achieving intended results
   c.) Use outcome data to communicate the effectiveness of projects to funders and community

2.) Engage in resource allocation
   a.) Review and rank existing projects for renewal
   b.) Reallocate resources from existing projects to new projects to meet new priority needs or to increase the project’s performance in meeting intended results.

Basics of Performance Measurement

The Polk County Continuum of Care Board (CoCB) is charged with monitoring project performance, system performance and setting performance measures. The CoCB’s Grant Committee is responsible for conducting quarterly project and system performance reviews while the CoCB’s Performance Measures Committee is responsible for setting project and system performance measures. Both committees make regular reports to the CoCB at the board’s monthly meeting.
Project Performance Measurement
The U.S. Department of Housing and Urban Development (HUD), which provides federal homeless assistance funds through its CoC Program, requires project performance reporting via the annual CoC application and Annual Performance Reports (APRs). Measuring the performance of homeless assistance projects (i.e., CoC-funded and City of Des Moines ESG-funded) also is critical to:

- Understanding how well projects are doing at ending homelessness, or what issues projects may need to improve upon.
- Identifying project types/models that may be more successful at ending homelessness than others.

System Performance Measurement
As part of the new CoC Program regulations, HUD is requiring that all CoCs begin to monitor the performance of their system. Measuring system performance also is critical to:

- Understanding how well the community is doing at addressing and ending homelessness.
- Identifying areas of the system that may need improvement.

Setting Performance Measures
The Performance Measures Committee considered HUD’s project performance objectives and system performance measures in determining where to set project and system goals for the PCCoC.

Monitoring Project Performance

Quarterly Performance Measures Report
Homeless assistance projects’ performance is monitored on a quarterly basis via the HMIS generated Performance Measures Summary Report (PMSR). The PMSR provides project-level performance information for each measure listed in this plan and is shared with the CoCB and the full PCCoC each quarter.

The PMSR is generated from HMIS approximately 10 days after the end of each quarter. Providers should be sure their HMIS data has been fully updated and is accurate prior to the generation of each report. The quarters are as follows:

- 1st Quarter = January 1 – March 31
  - Reports performance data for first quarter
- 2nd Quarter = January 1 – June 30
  - Reports performance data for first and second quarters
- 3rd Quarter = January 1 – September 30
  - Reports performance data for first, second, and third quarters
- 4th Quarter = January 1 – December 31
  - Reports performance data for the full year
All projects should review their quarterly performance data and contact the Institute for Community Alliances (ICA) with any questions or concerns. Projects that consistently fail to meet project performance measures should develop internal plans and processes for improvement.

**Victim Services Providers**
City of Des Moines ESG-funded projects and CoC-funded projects that are Domestic Violence (DV) victim services providers and thus not participating in HMIS, do not have their performance data generated out of HMIS via the PMSR. However, all of these DV providers must submit an APR generated from the agency’s HMIS-comparable database to PCCoCB staff on a quarterly basis. These quarterly APRs must report data cumulatively, as described above, and are due to PCCoCB staff within 10 days of the end of each quarter.

**HMIS Data Quality**
In addition to reporting on performance on each of the Project Performance Measures, the PMSR reports on the percentage of missing data applicable to the reporting period and objective for each project. Projects with more than 2% missing data do not have high enough data quality to allow their performance to be measured (with the exception of the measures looking at exits to permanent housing). Therefore, projects with more than 2% missing data for any objective will be considered to have failed to achieve the objective. Ongoing data quality issues could lead to the required development of a Quality Improvement Plan and/or the loss of CoC Program funding or City of Des Moines ESG funding.

**Sharing PMSR Data**
Each quarter, the final PMSR will be posted on the PCCoC’s website. CoC-funded and City of Des Moines ESG-funded providers will be notified via email of its availability. Individual project’s data can be accessed via the dashboard on ICA’s website.

**Quality Improvement Process**
Projects that fail to meet an objective for at least one year will be required to develop a Quality Improvement Plan (QIP) as outlined in Appendix A. Ongoing poor performance could ultimately result in the loss of CoC Program funding or City of Des Moines ESG funding.

**Implementing the Performance Management Plan**
The CoCB’s staff is responsible for implementing this Performance Management Plan on behalf of the CoCB. Implementation involves working with the ICA’s staff to generate the PMSR and reviewing all data therein, reviewing APRs, and sharing project and system performance information with the CoCB and full PCCoC on a quarterly basis. In reviewing quarterly and annual project performance information, CoCB staff will also work with the CoCB’s Grant Committee to identify any consistently under-performing projects and target them for QIP development as needed. In addition to monitoring project and system performance, CoCB staff will work with the CoCB’s Performance Committee to annually review and update the performance measures found in the Performance Management Plan.
Providers’ Responsibilities and Meeting Performance Objectives

Submit APRs to the CoCB and HUD
This Performance Management Plan continues to require all CoC-funded and City of Des Moines ESG-funded projects to submit APRs to CoCB staff in addition to submitting to HUD.

ICA staff generate the Performance Measures Summary Reports (PMSR) referenced in this document. Providers do not run these reports.

Ensure HMIS Data Quality
Because the PMSRs used to monitor project performance are generated from HMIS, it is critical that HMIS data be accurate and of good quality. To this end, providers should regularly engage in data quality reviews and ensure timely data entry. Providers can use the Data Quality Reports available in ART to help monitor and manage their HMIS data quality on an ongoing basis, as well.

As mentioned above, projects with more than 2% missing data for any project performance measure will be considered to have failed to meet the objective. Consistent HMIS data quality issues could trigger the development of a QIP or have an impact on projects’ ability to access renewal CoC Program or City of Des Moines ESG funding.

Run and Review PMSR: Project Level
To help homeless providers manage their performance on the measures laid out in this Performance Management Plan, ICA staff will create the PMSR: Project Level. The PMSR: Project Level provides detailed information about a project’s performance on all objectives in this plan including client-level data.

Providers can run the PMSR: Project Level on their projects using ART whenever they like. At a minimum though, providers are encouraged to run the report on a quarterly basis so that they know, in advance of the published PMSR, how they performed on all the objectives in this Performance Management Plan.

Develop Internal Improvement Plans as Needed
Providers should monitor their own performance on all project performance objectives, at minimum, on a quarterly basis. If providers notice in the PMSR and PMSR: Project Level that they are not meeting an objective, it is their responsibility to develop internal plans to address the poor performance and they should ensure that improvement is made. As previously mentioned, projects that fail to meet an objective for at least one year will be targeted for development of a QIP. Ensuring that project performance objectives are met will prevent projects being targeted for QIP development.

Participate in Quality Improvement Plan as Required
Staff of projects required to develop a Quality Improvement Plan (QIP) are expected to address the deficiencies outlined in the plan in the time frame indicated. Once on a QIP a project runs the risk of losing renewal funding if they are not able to improve their performance within a specific timeframe.
PCCoC Project Performance Measures

Following are the project performance measures for PCCoC homeless assistance projects. The measures apply to all City of Des Moines ESG-funded and CoC-funded projects.

Projects will generally be considered to have met the performance measure if their performance is within 5% of the identified objective.

PSH projects in which no participants leave during the reporting period will be considered to have met all performance measures that are only measured for project ‘leavers’.

<table>
<thead>
<tr>
<th>Measure</th>
<th>Goal</th>
<th>How Calculated</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Length of Time Homeless</strong></td>
<td>ES projects will have a 10% reduction in average length of stay annually.</td>
<td>Percent reduction in average length of stay from the previous year for leavers</td>
</tr>
<tr>
<td></td>
<td>ES projects will have a 10% reduction in median length of stay annually.</td>
<td>Percent reduction in median length of stay from the previous year for leavers</td>
</tr>
<tr>
<td><strong>Returns to Homelessness</strong></td>
<td>ES projects will have no more than 10% of adults who exited to permanent housing return to ES, TH, or SO within <em>six months</em> of exit.</td>
<td><em>(number of adults who returned to ES, TH or SO within 6 months of exit/ number of adult leavers to permanent housing) X 100</em></td>
</tr>
<tr>
<td></td>
<td>ES projects will have no more than 10% of adults who exited to permanent housing return to ES, TH or SO within <em>two years</em> of exit.</td>
<td><em>(number of adults who returned to ES, TH or SO within 24 months of exit/ number of adult leavers to permanent housing) X 100</em></td>
</tr>
<tr>
<td><strong>Exits to Permanent Housing</strong></td>
<td>At least <em>(TBD)%</em> of participants in Emergency Shelter (ES) projects will move into permanent housing at exit.</td>
<td><em>(number of participants who moved to PH upon exit/ number of participants who exited ES project) X 100</em></td>
</tr>
</tbody>
</table>
### Transitional Housing Projects Performance Measures

<table>
<thead>
<tr>
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<th>How Calculated</th>
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</thead>
<tbody>
<tr>
<td><strong>Length of Time Homeless</strong></td>
<td>TH projects will have a 10% reduction in average length of stay annually.</td>
<td>Percent reduction in average length of stay from the previous year for leavers</td>
</tr>
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<td></td>
<td>TH projects will have a 10% reduction in median length of stay annually.</td>
<td>Percent reduction in median length of stay from the previous year for leavers</td>
</tr>
<tr>
<td><strong>Returns to Homelessness</strong></td>
<td>TH projects will have no more than 10% of adults who exited to permanent housing return to ES, SH, TH, or Outreach within six months of exit.</td>
<td>(number of adults who returned to ES, SH, TH, or Outreach within 6 months of exit/number of adult leavers to permanent housing) X 100</td>
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<td></td>
<td>TH projects will have no more than 10% of adults who exited to permanent housing return to ES, SH, TH or Outreach within two years of exit.</td>
<td>(number of adults who returned to ES, SH, TH, or Outreach within 24 months of exit/number of adult leavers to permanent housing) X 100</td>
</tr>
<tr>
<td><strong>Employment Income Growth</strong></td>
<td>TH projects will have a 10% increase annually in the number of adults who have increased employment cash income overtime.</td>
<td>% increase in number of adults who gained or increased employment cash income from the previous year for stayers and leavers</td>
</tr>
<tr>
<td><strong>Non-Employment Income Growth</strong></td>
<td>TH projects will have a 10% increase annually in the number of adults who have increased non-employment cash income overtime.</td>
<td>% increase in number of adults who gained or increased non-employment cash income from the previous year for stayers and leavers.</td>
</tr>
<tr>
<td><strong>Exits to Permanent Housing</strong></td>
<td>At least (TBD)% of participants in TH projects will move into permanent housing at exit.</td>
<td>(number of participants who moved to PH upon exit/number of participants who exited TH project) X 100</td>
</tr>
<tr>
<td><strong>Receipt of Non-cash Benefits and Health Insurance</strong></td>
<td>TH projects will have a (TBD)% increase in the number of adults who received at least one source of non-cash benefits or health insurance at program exit.</td>
<td>% increase in number of adult leavers with 1+ sources of non-cash benefits or health insurance from the previous year</td>
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</tbody>
</table>

### Rapid Re-Housing Projects Performance Measures

<table>
<thead>
<tr>
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<th>How Calculated</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Returns to Homelessness</strong></td>
<td>RRH projects will have no more than 10% of adults who exited to permanent housing return to ES, TH, or SO within six months of exit.</td>
<td>(number of adults who returned to ES, TH, or SO within 6 months of exit/number of adult leavers to permanent housing) X 100</td>
</tr>
<tr>
<td></td>
<td>RRH projects will have no more than 10% of adults who exited to permanent housing return to ES, TH, or SO within two years of exit.</td>
<td>(number of adults who returned to ES, TH, or SO within 24 months of exit/number of adult leavers to permanent housing) X 100</td>
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<tr>
<td>Permanent Supportive Housing Projects Performance Measures</td>
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<tr>
<td>---------------------------------------------------------</td>
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</tr>
<tr>
<td>Indicator</td>
<td>Goal</td>
<td>How Calculated</td>
</tr>
<tr>
<td>Returns to Homelessness</td>
<td>PSH projects will have no more than 10% of adults who exited to permanent housing return to ES, SH, TH, or Outreach within six months of exit.</td>
<td>(number of adults who returned to ES, TH, or SO within 6 months of exit/number of adult leavers to permanent housing) X 100</td>
</tr>
<tr>
<td>Employment Income Growth</td>
<td>TH projects will have a 10% increase annually in the number of adults who have increased employment cash income overtime.</td>
<td>% increase in number of adults who gained or increased employment cash income from the previous year for stayers and leavers</td>
</tr>
<tr>
<td>Non-Employment Income Growth</td>
<td>TH projects will have a 10% increase annually in the number of adults who have increased non-employment cash income overtime.</td>
<td>% increase in number of adults who gained or increased non-employment cash income from the previous year for stayers and leavers</td>
</tr>
<tr>
<td>Exits to or Retention of Permanent Housing¹</td>
<td>At least (TBD)% of participants remain in PSH project or exit to permanent housing (PH) as of the end of the reporting period or at program exit.</td>
<td>(number of participants who moved to PH upon exit + number of participants who remained in PSH project) / number of participants served by PSH project X 100</td>
</tr>
<tr>
<td>Receipt of Non-cash Benefits and Health Insurance¹</td>
<td>TH projects will have a (TBD)% increase in the number of adults who received at least one source of non-cash benefits or health insurance at program exit.</td>
<td>% increase in number of adult leavers with 1+ sources of non-cash benefits or health insurance from the previous year</td>
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</table>
“To receive maximum points, the CoC must have monitored the renewing project applicants and projects for utilization rates, increasing housing stability, participant eligibility, length of time homeless, destination upon program exit, increasing participant income, and connecting program participants to mainstream benefits.” See page 40 of 2016 NOFA

¹ Recommend to Performance Committee to include in the list of system performance measures.
APPENDIX A

QUALITY IMPROVEMENT PLANNING AND PROCESS
Introduction

The U.S. Department of Housing and Urban Development (HUD) has increasingly emphasized Continuum of Care (CoC) Homeless Assistance Program performance evaluation for purposes of receiving federal funds. Program performance is so critical that HUD has regularly used CoC performance as a primary scoring component for its annual CoC application process. In turn, the Polk County Continuum of Care Board (CoCB) has developed program- and system-level quality improvement processes.

A Quality Improvement Plan (QIP) is a plan, developed by the grantee and approved by the CoCB staff, to aid in the improvement of program performance. The QIP is based on a continuous quality improvement process, which consists of the following steps:

- Plan the timeline, activities and tools to measure outcomes
- Do the work to implement actions and data collection
- Check the results and complete a full analysis
- Act on items learned and next steps following the analysis

Technical assistance will also be a component of the QIP. It may be requested by the grantee in their QIP or recommended by CoCB staff following their review of the QIP. As the CoC Applicant/ESG Recipient, the City of Des Moines must submit any request for HUD Technical Assistance to the Omaha HUD Field Office. Requests for HUD Technical Assistance will be coordinated by the CoCB staff with the appropriate city staff person.

Quality Improvement Process Overview

Process Overview
The QIP process begins with the CoCB Grant Committee reviewing performance of all CoC funded projects. Using criteria described below, the Committee will determine which projects and grantees to target for QIP development. Each grantee will be notified whether they need to develop a QIP and, if so, the performance areas on which their QIP should focus. Once the QIP is developed, the grantee will submit the plan to the CoCB staff for approval and then implement the QIP. The grantee will engage in quarterly monitoring with the Grant Committee (or designated staff) for one year, at which time project grantees and the Grant Committee will evaluate project improvement and make a determination about QIP termination, continuation, or other action.

Project Selection
The CoCB Grant Committee will review the performance of all HUD CoC funded projects annually. The Committee will primarily utilize submitted Annual Performance Reports (APRs) as data sources. The Grant Committee will target for QIP development projects that have not met performance measures for multiple consecutive years or that are performing significantly below measures. Project grantees will be chosen to develop a QIP based on the following issues (prioritized in this order):
• Project did not meet a performance measure for three consecutive years
  o Projects not meeting two objectives are prioritized over projects not meeting one objective
• Project did not meet a performance measure for two consecutive years
  o Projects not meeting two objectives are prioritized over projects not meeting one objective
• Project currently implementing year one of QIP, but evaluation of progress in the first year indicates that the QIP will not be successfully completed
• Projects falling below performance measures by a large percentage will be prioritized over projects that were closer to meeting the measure

**Performance Measures**

For renewal project evaluation purposes and consideration for future City of Des Moines ESG funding, the performance measures considered for QIP purposes will be those listed in the PCCoC Project Performance Measures section of the Performance Management Plan (pages 5-7).

As needed, grantees may be required to develop QIPs to help in the resolution of critical program issues that are not performance related. Such issues may include developing a plan to implement HMIS or developing a plan to ensure program operations have started in accordance with HUD requirements.

**Notification of Required QIP Development**

The CoCB staff will contact grantee and sponsor organizations to inform them of their identification as a targeted project for a QIP and next steps. The CoCB staff will rely on the most recent Exhibit 2s (CoC project applications) for updated grantee and sponsor contact information.

**Development and Implementation of QIP**

**QIP Development: The Basics**

QIP targeted grantees will be informed of areas needing specific improvement and will be provided the QIP tool and instructions for completing the tool. Grantees must develop a QIP that addresses every identified performance concern. Grantees will also be given the opportunity to receive individualized technical assistance from CoCB staff as they begin developing their QIPs.

For targeted grantees, QIPs must address all issues of concern noted, the QIP tool must be fully completed, and grantees must adhere to all timelines and goal dates outlined in QIP correspondence.

**QIP Duration**

Grantees must develop QIPs that are one-year in length, unless otherwise noted by CoCB staff. For example, if the start date of QIP implementation is July 1, then proposed QIP termination should be July 1 of the following year.

**QIP Quarterly Monitoring**

Targeted grantees will also be required to participate in at least quarterly monitoring of QIP implementation and program improvement with the CoCB Grant Committee (or designated staff). Quarterly monitoring will generally take place via face to face meeting with grantee staff and CoCB.
staff, and will cover both progress in implementation of activities outlined in the QIP and progress in improving performance of targeted issue.

Terminating or Continuing a QIP
The Grant Committee will evaluate the extent to which QIP grantees improved performance on targeted areas over the course of the year of QIP implementation. If the Grant Committee determines that a grantee has sufficiently improved in the area of concern, based on quarterly monitoring and APRs, then the grantee will be notified of the termination of the QIP and no further action will be needed.

If the Grant Committee determines that a grantee has not made adequate improvement during the QIP process, then the grantee may be required to complete another year of QIP implementation. A continuing QIP may involve revision of the QIP developed by the grantee and/or changes to the monitoring process.

QIP Monitoring and Evaluation

Quarterly Monitoring and Reporting Expectations
Targeted grantees will be required to participate in quarterly monitoring discussions regarding QIP progress and program improvement. In these discussions grantees will be expected to report, at minimum, on the following items:

- Progress in implementing each activity identified in the QIP
  - Assure QIP activities are implemented/completed
  - If an activity is not fully implemented/completed, then the grantee must be able to report on status of implementation, expected completion dates, and other information relevant to the QIP.

- Progress in meeting stated QIP performance goal
  - Assure QIP performance goal is met
    - For example, if a grantee’s QIP goal was to have 80% of Permanent Supportive Housing (PSH) residents maintain their housing for at least six months, then the grantee will be expected to report on the percentage of residents maintaining housing at each quarterly monitoring.
    - If QIP goal is not met, then grantee must be able to report on status of implementation, expected completion dates, and other information relevant to the QIP, etc.
    - If QIP goal is not met, then grantee may be informed that QIP will continue for additional year

- Progress in assuring that the data obtained through the QIP are accurate, thorough, and analyzed
  - Assure quality data are obtained
• Progress in reporting trends and findings from the QIP
  o Assure trends and findings are noted
• Progress in prioritizing issues that need further review and consideration
  o Assure that issues are prioritized
• Progress in identifying educational needs
  o Assure that staff educational needs are met

**Determining Success or Failure of QIP**

The Grant Committee will evaluate grantee’s progress in meeting the QIP goals identified to determine if grantee has successfully implemented QIP and if the QIP can be terminated. If all identified QIP goals have been achieved, then the QIP will be terminated upon completion of the one-year QIP period. Achievement of QIP goals is not necessarily the only condition that could lead to successful QIP termination. Grantees who can clearly demonstrate significant progress towards meeting their goals, and who have fully and successfully implemented all QIP activities and participated in quarterly monitoring, may also have their QIPs successfully terminated.

In general, the success of a QIP process (and, ultimately, its termination) will be determined based on the following:

• Grantee participated in the required QIP process
• Grantee fully implemented identified QIP activities
• Grantee participated in quarterly monitoring and provided sufficient status updates on QIP implementation and progress on program improvement
• Grantee made significant progress on and/or met their QIP goals

Grantees who have not met their QIP goals, have made only slight (or no) progress in their areas targeted for improvement, or have not fully implemented all the activities identified in their QIP may be required to continue their QIP for another year. Continuing a QIP may also involve revising the plan or increasing frequency of monitoring. If the Grant Committee determines that the grantee successfully completed their QIP, then the QIP will be terminated and no further action will be needed. If the Committee determines that their QIP failed for a second consecutive year, then the grantee may be required to develop a QIP for a third year or may be at risk of losing renewal HUD CoC funding or City of Des Moines ESG funding. If the Committee determines that their QIP failed for a third consecutive year and the grantee receives HUD CoC funding then project funds will be reallocated in the next CoC application cycle. If the grantee receives City of Des Moines ESG funds, the project will be ineligible for funding in the next ESG application cycle.

Grantees who do not develop required QIPs or do not participate in quarterly monitoring will be considered to have failed in their QIP. These grantees will either be required to develop a QIP for a consecutive year or will be at risk for not being included in the PCCoC consolidated application for HUD CoC funding or City of Des Moines ESG funding.
Impact of QIP on Annual CoC Application

Renewal CoC Applications and City of Des Moines ESG Applicants
Grantees with a current first-year QIP in place at the time of the annual HUD CoC application or biannual City of Des Moines ESG application processes will have points deducted from their applications for any QIP-targeted projects.

Grantees in their second year of a QIP at the time of the annual HUD CoC application or biannual City of Des Moines ESG application processes will have additional points deducted from their applications for any QIP-targeted projects.

New CoC and City of Des Moines ESG Applicants
Grantees with a current first-year QIP in place are permitted to submit a new CoC or City of Des Moines project application. However, new project applications will be scored, in part, on the applicant’s required QIP participation, implementation, and program improvement. More specifically, if a first-year QIP grantee is showing significant improvement and is on track to implement all QIP activities and achieve all QIP goals, then their new project application may score well and be included in the PCCoC HUD CoC application or be granted funds from the City of Des Moines’ ESG program. On the other hand, if a grantee has been resisting QIP participation, is not implementing activities according to their timeline, and is not showing improvement, then their new application will likely not score high enough for PCCoC HUD CoC application inclusion or to receive City of Des Moines ESG funds.